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Justin Pierre-Louis, J.D.
Senior Project Manager

Executive Summary

- Subject matter expert with a focus on resolving critical escalated matters in order to reduce cost, provide capital relief, lower credit risk, and provide for more efficient execution of compliance methodology.
- Seasoned attorney and business analyst with global regulatory expertise and specialties in MBS margining (TMPG/FINRA 4210)

Relevant Experience

February 2016 – Present

- APAC Regulatory Change Management and Reporting
 - Management of regulatory change for the entire APAC Securitized Products Desk.
 - Reduced Front Office credit risk by ending a 2-year impasse between my firm and a major Japanese bank, and driving the negotiations necessary for compliance; my efforts effectively kept Front Office trades below credit risk thresholds, thereby providing capital relief across the entire portfolio and reducing cost by avoiding regulatory capital charges.
 - Fielded legal and operational questions posed by APAC firms in order to bridge gaps of time/distance/language and expedite negotiations that are necessary for compliance.
- US Regulatory Change Management and Reporting
 - Provided capital relief to the Front Office by conducting legal due diligence on jurisdictional bankruptcy law, and remediating internal systems; resultantly, clients with a total of more than \$10billion in trading volume were brought into full compliance and had their credit risk reduced, providing capital relief to the firm.
 - Expedited compliance by tracking and reporting on the flow of transactions from a non-compliant state to a compliant state for 793 clients, representing 10,000+ subaccounts.
- Contract Risk Advisory: Complex Legal Negotiations
 - Expedited compliance by navigating a legal impasse around pledgor access terms relative to the account custody agreement for the largest client of the firm; bringing this client into compliance covered approximately 30% of the firm's entire MBS trading, representing over 100 billion in monthly trade volume.
 - Drafted updated guidance on MSFTA negotiation methods and trained negotiation teams in New York, Raleigh and Poland.

Skills

- Business Analysis: Trade volume analysis, construction of Fed Report on margin compliance
- Project Management: PMP certification in progress, familiarity with Six Sigma Methodology
- Stakeholder interfacing: Steering Committee Decks, RAG Status Reports, Project Updates
- Legal Negotiator: MSFTA and ACAs, familiarity with ISDA ATEs and EODs
- Query Building: BOXI/SAP Business Objects

Education

- J.D., Tulane University Law School, May 2015
- B.A., Brandeis University, Waltham, Massachusetts, May 2010