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## David C. Young IV

Regulatory Consultant

### Executive Summary

- Regulatory consultant with 4 years' experience in financial services. Spreadsheet reconciliation, design and maintenance incorporated with the creation of PowerPoint presentations visualizing the metrics in those spreadsheets for senior management is an area in which I am very experienced. Aiding General Counsel in advancing stagnant negotiations is an area in which I have some experience as well.

### Relevant Experience

- 8of9, New York, NY February 2018 - Present  
*Regulatory Consultant*
  - Worked on a consulting project regarding margin requirements for the number one global dealer in mortgages and one of the largest investment banks in the world
  - Reconciled, designed and updated spreadsheets extensively in Excel using data from various sources, including Microsoft Access and the bank's proprietary software systems
  - Created decks and reports for senior management tracking KPI's and performance gap analysis in PowerPoint and Excel
  - Worked with General Counsel to track MSFTA and ACA contract negotiations and advance unresponsive negotiations
- AXA Advisors, New Orleans, LA May 2014 - July 2017  
*Operations Management Associate*
  - Trained senior advisors on newly implemented CRM and sales software through one-on-one tutorials
  - Hosted weekly webinars training advisors remotely to use AXA's software
  - Created financial reports for senior advisors utilizing Excel and Salesforce
  - Developed training materials and presentations on financial reporting utilizing AXA's software
  - Worked with compliance manager and advisors to quickly and thoroughly prepare for audits
- 'stache media/RED Distribution, Sony Music, New Orleans, LA August 2013 - December 2013  
*Intern*
  - Created weekly marketing campaign reports detailing 5 social media and direct marketing efforts per week
  - Engaged with public at local sponsored events through giveaway contests
- Space Walk, New Orleans, LA April 2013 - August 2013  
*Intern*
  - Conducted competitive analysis research projects and managed social media
  - Emailed over 200 branch partners regularly via Constant Contact

### Skills

- Software: Excel, SPSS, PowerPoint, Salesforce, Asset Map, Paperclip
- Investment Platforms: S&P Capital IQ, FactSet, Bloomberg

### Education

- M.B.A., Baruch College, Zicklin School of Business, New York, NY May 2019
- B.B.A., University of New Orleans, New Orleans, LA May 2014